

## **POSITION ANNOUNCEMENT**

### **Senior Position: International Environmental Consultant**

**EcoAnalysts, Inc.**, is a small, but growing ecological and natural resource consulting firm having been in operation since 1992. We are a national and international environmental consulting and laboratory services firm with 70+ employees. We provide clients around the world with a blend of high-level technical expertise, depth of environmental and social experience, and first-hand knowledge of International Standards and local requirements held by our professional staff and partners. Our team possesses extensive experience on projects related to renewable energy (hydroelectric, solar, and wind), mining, oil and gas, and infrastructure. Our clients benefit from our unique administrative flexibility, excellent teaming approach and consulting efficiency while providing the ability to bring exceptional science capabilities in focus with business performance. Our focus is resolving regulatory and environmental challenges through innovative natural resource management solutions in terrestrial, freshwater and marine environments. Because of our focus on ecological and natural resource consulting, our innovation allows us to provide technical resources that many larger firms simply cannot. We work across geographic boundaries and disciplines to provide clients with experts to identify solutions and technologies to avoid or reduce future liabilities while contributing to an improved environment. Our scientists are positioned to provide full services from study design and field sampling to results oriented solutions and expert support. With multiple offices throughout the USA and Canada we serve local, national and international project needs.

The successful candidate is expected to have a proven track record of project experience. An established book of business and marketing expertise related primarily to international clients with knowledge in some or all of the following technical areas:

- Environmental and Social Impact Assessment and Management Systems
- Biodiversity and conservation
- Aquatic and/or terrestrial ecology
- Biodiversity monitoring, habitat conservation, restoration, and offsets

The candidate must also be familiar with international good practices including:

- The Equator Principles III (EP, 2013)
- The International Finance Corporation (IFC)'s Performance Standards on Environmental and Social Sustainability (PSs, 2012)
- Environmental, Health and Safety (EHS) Guidelines (IFC, April 2007)
- The Inter-American Development Bank (IDB)'s Environmental and Social Safeguard policies, Standards, and Guidelines

The position will involve the promotion and development of business with new and existing clients, directing client projects, contributing to managing and mentoring of staff, and coordination of business development activities with strategic business initiatives and senior practitioners located in other offices.

**Location: Flexible but preference is in the Washington DC area**

#### **Basic Qualifications**

- A minimum of a Master's degree in Environmental Engineering, Biology, Environmental Sciences or related field of study.

- Minimum of fifteen (15) years' experience leading project teams and managing technical staff under a Seller/Doer business model within environmental consulting or engineering firms.
- Understanding of International Good Practices and regulatory process.
- Experience managing profit and loss for an operating unit, creating and maintaining budgets on both the project level and office P&L level.
- Experience with identifying, winning, and conducting at least \$500k+ yearly net revenue of environmental services to new and existing clients in a Seller/Doer consulting services business model.
- Language capabilities are highly desirable in English and Spanish.

### **Job Description**

The successful candidate is expected to have strong familiarity and a broad background in environmental and social baseline ecological studies, environmental reviews, due diligence, environmental and social action plans, environmental and social impact assessments and monitoring, applied research, negotiations and consultations with government and non-governmental entities, and management of complex projects (including supervision of field staff, client coordination, and proposal preparation). Consulting and technical expertise is required in science, strategic risk management, and technical consulting services to help financial institutions, project sponsors, and project developers seeking financing. The candidate must have experience in monitoring environmental and social compliance with international best practice standards in all stages of project finance, ability to develop plans to mitigate potential environmental and social impacts related to natural resource use and experience in international environmental regulations and environmental permitting. He/she is expected to supervise, conduct or support identification and analysis of vegetation and wildlife, including studies of threatened and endangered species, preparation of technical reports, preparation of vegetation and wildlife maps, analysis of impacts of client projects on biological resources, development of mitigation and monitoring plans, preparation of habitat restoration and management plans, permit applications, and various biological resource documents and/or specialized reports for regulatory and lending institution review.

The successful candidate must work effectively in multi-disciplinary teams in the preparation of client work products. He/she is expected to be proficient in the analysis and dissemination of information, and work cooperatively with lenders, agencies, organizations, and individuals to guide decision-making. The candidate is expected to be proficient in routine consulting activities such as project management, tracking billable time, communicating schedules, overseeing team members and sub-consultants, data analysis, final report production, and business development.

EcoAnalysts offers a dynamic, entrepreneurial work environment with a science-driven focus. Advancement potential is created through growth, so this position will be influential in developing your career path. We offer competitive compensation and benefits package including a SIMPLE IRA plan with a company match.

**Further Information** – Email us at: [humanresources@ecoanalysts.com](mailto:humanresources@ecoanalysts.com) or for more information about the company please visit our website at [www.ecoanalysts.com](http://www.ecoanalysts.com).